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## Thomson Reuters Announces DEALWATCH AWARDS 2013 Winners

Suntory Beverage & Food wins Issuer of the Year and  
Nomura Securities wins House of the Year

**Tokyo, March 31, 2014** –Thomson Reuters today announced that Suntory Beverage & Food has won its coveted 'Issuer of the Year' award and Nomura Securities has won 'House of the Year' award in its annual DEALWATCH AWARDS 2013.

The annual DEALWATCH AWARDS were established in 1995 with the aim of rewarding excellence and innovation in Japan's capital markets over the course of a financial year. Since then, it become the industry standard in recognising achievements in Japan's investment banking community.

DEALWATCH AWARDS 2013 comprises eight categories of awards, including Overall, Straight Bond, Local Government Bond, Samurai Bond, ABS, Equity-linked Bond, Equity and J-REIT.

Screening starts with a questionnaire sent to underwriting houses with lead managers and/or syndication experience, and institutional investors. Suitable candidates are then selected among public transactions completed in the past fiscal year. Underwriting houses may nominate their deals if they wish to do so. Finally, DealWatch editors carefully screen the transactions and select winners based on the judgment criteria above.

The major award winners will be presented with the trophies at the annual DealWatch Gala Awards Dinner, which will take place at the Capitol Hotel Tokyu on Thursday, May 15, 2014.

A complete list of all winners of DEALWATCH AWARDS 2013 is attached.

### About Thomson Reuters

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## DealWatch Awards 2013– List of Winners

### Overall

#### Issuer of the Year

- Suntory Beverage & Food

#### House of the Year

- Nomura Securities

### Straight Bond

#### Straight Bond Issuer of the Year

- Development Bank of Japan

#### Straight Bond House of the Year

- Nomura Securities

#### Straight Bond of the Year

- NTT DOCOMO Series 20 Unsecured Straight Bonds  
(Nomura Securities/ Mitsubishi UFJ Morgan Stanley Securities/ Mizuho Securities/ Goldman Sachs/ SMBC Nikko Securities)

#### Debut Debt Deal of the Year

- AEON Financial Service Series 1 Unsecured Straight Bonds  
(Mizuho Securities/ Daiwa Securities/ Nomura Securities)  
- AEON Financial Service Series 2 Unsecured Straight Bonds  
(Nomura Securities/ Daiwa Securities/ Mizuho Securities)  
- AEON Financial Service Series 1 Unsecured Subordinated Bonds  
(Daiwa Securities/ Mizuho Securities)  
- AEON Financial Service Series 2 Unsecured Subordinated Bonds  
(Mizuho Securities/ Daiwa Securities)

#### Innovative Debt Deal of the Year

- Kyoto Prefecture 20 Year Series 11  
(Daiwa Securities)

#### Offshore Bond of the Year

- SoftBank USD-denominated Senior Notes due year 2020  
(Deutsche Bank Securities/ Bank of America Merrill Lynch/ Crédit Agricole CIB/ Mizuho Securities USA/ Morgan Stanley/ Nomura Securities International)  
- SoftBank EURO-denominated Senior Notes due year 2020  
(Deutsche Bank Securities/ Crédit Agricole CIB/ Mizuho International/ Nomura International)

### Local Government Bond

#### Local Government Bond Issuer of the Year

- Japan Finance Organization for Municipalities

#### Local Government Bond House of the Year

- Daiwa Securities

#### Local Government Bond of the Year

- Hokkaido Prefecture 20 Year Series 6  
(Mitsubishi UFJ Morgan Stanley Securities/ Daiwa Securities/ Mizuho Securities)



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### **Samurai Bond**

#### Samurai Bond Issuer of the Year

- Banque Fédérative du Crédit Mutuel

#### Samurai Bond House of the Year

- SMBC Nikko Securities

#### Samurai Bond of the Year

- Renault Japanese Yen Bonds Series 13  
(Mitsubishi UFJ Morgan Stanley Securities/ SMBC Nikko Securities)

### **ABS**

#### Asset-backed Securities Deal of the Year

- N/A

### **Equity-linked Bond**

#### Equity-linked Bond Issuer of the Year

- Takashimaya

#### Equity-linked Bond of the Year

- The Shizuoka Bank US Dollar Zero Coupon Convertible Bonds due 2018  
(Nomura International/ Goldman Sachs International)

### **Equity**

#### Equity Issuer of the Year

- DENTSU

#### Equity House of the Year

- Nomura Securities

#### Equity Deal of the Year

- Mitsubishi Motors Corporation  
(Morgan Stanley MUFG Securities/ Nomura Securities/ Merrill Lynch Japan Securities)

#### IPO of the Year

- CYBERDYNE  
(SMBC Nikko Securities)

#### Innovative Equity Deal of the Year

- IR Japan  
(Nomura Securities)

### **J-REIT**

#### J-REIT Issuer of the Year

- Nippon Prologis REIT

#### J-REIT House of the Year

- Nomura Securities

#### J-REIT of the Year

- Hulic Reit  
(Mizuho Securities/ Nomura Securities)

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